

New Car Buying Guide

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Using our car buying advice and tools, you'll get a great deal that is more than fair for the dealership. If you set out to buy new car and aren't prepared, then prepare to get ripped off, it's that simple. People have no problem taking weeks to plan a vacation, but don't spend a few hours doing research before they buy a \$30,000 vehicle.

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Buying a new car should be a pleasant experience, not one that makes you worry about finances. If possible, you should pay cash to avoid interest payments - but don't let dealers know since they prefer buyers who finance. Those who need a car loan should follow these guidelines:

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